



CITY OF HASTINGS, MICHIGAN

REQUEST FOR PROPOSALS (RFP)

FOR

Riverside Cemetery Clear Land for New Burial Plots

PROCUREMENT NAME: ***Riverside Cemetery Clear Land for New Burial Plots***

RFP ISSUE DATE: ***October 30, 2025***

PROPOSAL DUE DATE: ***November 20, 2025 at 10:00 AM***

Requests for Proposals and related documents may be obtained during normal business hours from the City Clerk/Treasurer's office located in Hastings City Hall at 201 East State Street, Hastings, MI 49058.

OVERVIEW OF THE PROCUREMENT PROCESS

The City of Hastings is employing a formal proposal or bid process in this procurement. All General and Specific Terms and Conditions as described below apply. Potential vendors who receive copies of this RFP will be notified of any addendum to the RFP and provided an equal opportunity to comply with all specifications.

CONTENTS OF THE REQUEST FOR PROPOSAL OR BIDS

A.	GENERAL TERMS AND CONDITIONS	Page 3
B.	SPECIFIC TERMS AND CONDITIONS	Page 6
C.	RESPONSE SUBMITTAL FORMS.....	Page 8
D.	ATTACHMENTS AND EXHIBITS.....	Page 14

NOTE: The documents provided as attachments and exhibits are not exhaustive or presumed to be complete and are provided for reference only

A. GENERAL TERMS AND CONDITIONS

1. The City of Hastings assumes no responsibility of any kind or nature for any costs incurred by any potential vendor in the preparation of a response to this RFP. This applies to and includes any costs of delivery a Proposal timely.
2. The City of Hastings reserves the exclusive, unencumbered right to:
 - a. Cancel, revise, or amend the RFP;
 - b. Reject any proposal or bid or all proposals or bids submitted in response hereto in whole or in part;
 - c. To waive any irregularities in any proposal or bid;
 - d. To award the whole or part of the work or goods that are the subject of this RFP to that offeror whose proposal or bid is, as determined in the sole discretion of the City, to be in the best interest of the City considering such factors as it may deem pertinent.
3. Sealed proposals or bids must be received on or before **November 20, 2025 at 10:00 AM** at the office of the City Clerk/Treasurer. Date and time will be recorded on delivery. Deadline is for physical delivery to the specified location; postmarks or other indicators of sending or delivery will not be accepted.

Proposals or bids are to be delivered to:

City of Hastings
Office of the City Clerk/Treasurer
201 East State Street
Hastings, MI 49058

4. Any questions regarding the RFP must be submitted before **November 13, 2025 at 4:00 PM**. If necessary, an addendum to the RFP will be provided to all holders of the RFP of record.
5. No proposal or bid may be withdrawn for a period of sixty (60) days after the opening of the proposals or bids except as provided in the RFP.
6. Proposals must be submitted in accordance with the instructions and requirements contained in this RFP. Failure to do so may result in the proposal or bid being considered non-responsive and it may be rejected. An offeror must promptly notify the Office of the City Clerk/Treasurer of any ambiguity, inconsistency, or error, which may be discovered upon examination of the RFP. An offeror requesting clarification or interpretation of this RFP should contact **Rob Neil at (269) 945-5083**.

7. Proposals should demonstrate the offeror's successful experience in providing the services and/or items requested by this RFP.
8. Proposals must state whether any of offeror's owners, officers, employees, or agents, or their immediate family members, is currently, or has been in the past year, an employee of the City of Hastings or has any responsibility or authority with the City that might affect the procurement transaction or any claim resulting there from. If so, the complete name and address of each such person and their connection to the City of Hastings must be disclosed in the response.
9. Any proposal submitted shall be deemed conclusive assurance that the proposer does not discriminate in any manner against any class of protected persons under federal or state law. This includes non-discrimination on the basis of gender, race, national origin, age, and other categories specified by law. Non-discrimination applies to consideration for employment and services.
10. Proposals must explicitly and completely describe and present all components of the price proposed for work or goods. The City of Hastings is exempt from State of Michigan Sales and Use Taxes.
11. Ownership of all data, materials, and documentation originated and prepared for the City pursuant to the RFP shall belong exclusively to the City and be subject to public inspection in accordance with the Michigan Freedom of Information Act.
12. No information regarding the contents of responses to the RFP will be released prior to award. Once an award has been made, all proposals will be open to public inspection subject to the provisions set forth above.
13. Any interpretation, correction, or change of the RFP will be made by an addendum. Interpretations, corrections, or changes to this RFP made in any other manner will not be binding and offerors must not rely upon such interpretations, corrections, or changes. The City Clerk/Treasurer will issue Addenda. Addenda will be emailed, faxed, or mailed to all known recipients of the RFP.
14. The City may make investigations to determine the ability of the offeror to perform or supply the services and/or items as described in this RFP.
15. The successful offeror must comply with all applicable City, State, and Federal laws, codes, provisions, and regulations.
16. Responses to this RFP must be in the prescribed format.
17. The City may request additional information, clarification, or presentations from any of the offerors after review of the proposals received.

18. The City has the right to use any or all ideas presented in reply to this RFP, subject only to the limitations regarding proprietary/confidential data of offeror.
19. Only the City will make news releases or other public announcements pertaining to this RFP or the proposed award of a contract.

B. SPECIFIC TERMS AND CONDITIONS

1. General Information/Background

The City is seeking proposals to clear land for new cemetery burial plots at Riverside Cemetery in Hastings, Michigan.

The proposed area is land East of the Memorial Site and land West of the Memorial Site.

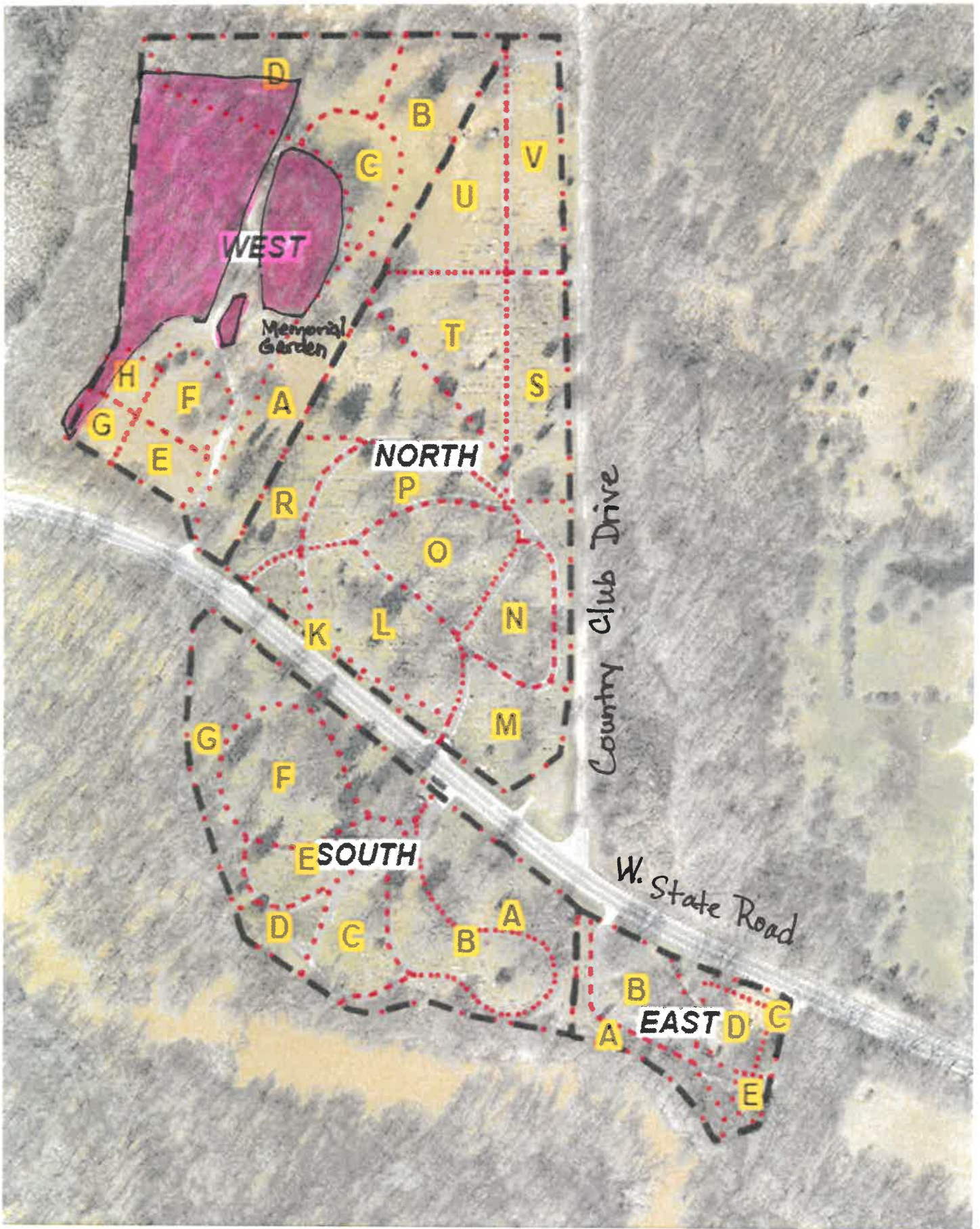
The areas shaded pink in the West quadrant of the Cemetery map below are the locations to be cleared.

Contact Rob Neil at (269) 945-5083 to schedule a site walk-through if needed.

2. Specific or Technical Requirements of the Work or Goods

The project work includes:

- i. All trees removed from designated areas.
- ii. All roots and stumps removed from designated areas.
- iii. All trees, roots, and stumps hauled away from cemetery.
- iv. Grade all cleared area from East to West, to four (4) degrees or less.
- v. Top dirt applied to designated areas, minimum three (3) inches of top dirt.
- vi. Straw and seed designated areas.



3. Evaluation Criteria

- a. The ability, capacity, and skill of the offeror to provide items described in this RFP in a prompt and timely manner without delay or interference.
- b. The character, integrity, reputation, judgment, experience, efficiency, and effectiveness of the offeror.
- c. The quality and timeliness of performance of previous contracts or services of the nature described in this RFP.
- d. Compliance by the offeror with laws and ordinances regarding prior contracts, purchases, or services.
- e. The conditions, if any, specified in offeror's proposal; i.e. what expectations or requirements the offeror might have of the City as a condition of, or related to the proposal.
- f. Compliance by the offeror with the City's insurance requirements policy.
- g. Price.

5. Selection Process

- a. Sealed proposals will be publicly opened immediately after the deadline for submitting proposals.
- b. Proposals will be opened at Hastings City Hall, 201 East State Street, Hastings.
- c. Proposals not submitted timely will not be opened or considered.
- d. Compliance with submittal forms, insurance requirements, and price will be publicly announced at the proposal opening.
- e. City staff will evaluate proposals according to the evaluation criteria noted in the RFP and prepare a recommendation to the Hastings City Council.
- f. The City Council will make the final, binding decision as to the award of the contract or the rejection of any or all proposals.
- g. City staff or the City Council may request additional information or clarification from any offeror. Failure to supply requested additional information may result in proposal being rejected or not considered further.

- h. A Purchase Order or formal contractual agreement will be entered to effect the arrangements. Offerors should submit any requested contract terms as part of their proposal.

C. RESPONSE SUBMITTAL FORMS

Every valid response to the RFP will include the next six (6) pages completed in full and returned to the City by the stated deadline.

CERTIFICATION

In compliance with this request for proposal and subject to all terms and conditions imposed herein, which are incorporated in this proposal by reference, the undersigned offers and agrees to furnish the services and/or items requested in this solicitation if the undersigned is selected as the successful offeror.

Legal Name of Entity Submitting Proposal:

Address:

Phone: _____ ***Fax:*** _____

Email: _____

Authorized Official:

Printed Name: _____

Title: _____

Signature: _____

Date: _____

C. RESPONSE SUBMITTAL FORMS (continued)

RELATED PARTIES DISCLOSURE (CHECK AND COMPLETE AS APPROPRIATE)
THIS PAGE MUST BE RETURNED SIGNED BY AN AUTHORIZED
REPRESENTATIVE OF THE OFFEROR

- ☐ **NONE** of offeror's owners, officers, employees, or agents, or their immediate family members, is currently, or has been in the past year, an employee of the City of Hastings nor has any responsibility or authority with the City that might affect the procurement transaction or any claim resulting there from.

- ☐ **EXCEPTIONS TO THE ABOVE STATED ARE AS FOLLOWS:**

Name _____

Address _____

Connection or Relationship to the City of Hastings: _____

Name _____

Address _____

Connection or Relationship to the City of Hastings: _____

USE ADDITIONAL SHEETS IF NECESSARY

Authorized Official:

Printed Name: _____

Title: _____

Signature: _____

Date: _____

C. RESPONSE SUBMITTAL FORMS (continued)

REFERENCES

Each offeror should provide the names, addresses, and telephone numbers of at least three (3) references in connection with supplying the services or items requested in this RFP. References of other similar local government operations are preferred.

REFERENCE # 1

Entity Name:

Address:

Phone: _____ **Fax:** _____

Contact Name and Title:

Email: _____

Brief Description of Working Relationship with Dates:

C. RESPONSE SUBMITTAL FORMS (continued)

REFERENCES (continued)

REFERENCE # 2

Entity Name:

Address:

Phone: _____ **Fax:** _____

Contact Name and Title:

Email: _____

Brief Description of Working Relationship with Dates:

C. RESPONSE SUBMITTAL FORMS (continued)

REFERENCES (continued)

REFERENCE # 3

Entity Name:

Address:

Phone: _____ **Fax:** _____

Contact Name and Title:

Email: _____

Brief Description of Working Relationship with Dates:

C. RESPONSE SUBMITTAL FORMS (continued)

INSURANCE

Attach certificates of required insurance.

IRS W-9 FORM

Complete and attach an IRS Form W-9.

PRODUCT INFORMATION

Attach complete description of the manufacture, features, and capabilities of materials and goods proposed to be provided.

OTHER INFORMATION

Attach other information necessary to describe the proposed vendor and the goods and services proposed to be provided.

PRICE

PRICE COMPONENTS and AMOUNTS:

_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____

TOTAL PRICE REFLECTING ALL SPECIFICATIONS OF THE RFP

\$ _____

D. ATTACHMENTS AND EXHIBITS

NOTE: The documents provided as attachments and exhibits are not exhaustive or presumed to be complete and are provided for reference only

1. City of Hastings Insurance Requirements Policy for Contractors Performing Work on City Premises
2. IRS Form W-9